

Performio®

# Performio Integration Options

Flexibility, Speed, Simplicity



In virtually every enterprise, incentive compensation management is a team sport requiring process collaboration and data sharing. Data is the biggest hurdle for smooth and agile incentive compensation. Traditional compensation tools are rigid and require days of data manipulation, cleansing, and error tracing.

Performio takes a different approach where the system conforms to your data with adaptable, pre-built pipes so your data flows in when ready. Get the real-time data you need to calculate commissions accurately and gain the information you need to make fact-based decisions. Whether it's CRM, ERP, HCM, or other applications, you need streamlined integration that suits your IT environment, preferences, and budget. You can import, manipulate, and transform your raw source data from as many sources as you need.

That's why Performio offers four separate options for integrating its acclaimed ICM solution with other enterprise applications.

## **1/ Comprehensive Restful-API Importers For Real-time Access**

Performio provides an open API to provide dynamic bidirectional integration – upstream and downstream – with a complete range of modern enterprise applications. What's more, Performio can provide complete data filtering, transformation, and manipulation.

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## **2/ SSH File Transfer Protocol**

Performio can accept data from any system that can push a data set using the FTP standard – typically on a periodic (e.g. hourly or daily) basis. Again, Performio can apply complete data manipulation and transformation to incoming data to ensure smooth integration.

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## **3/ Pre-built Connectors – Salesforce And Netsuite**

Performio includes pre-built connectors to Salesforce and NetSuite that are super easy to use and can be set up in minutes allowing you to move data fast and push data quickly. The Salesforce connector supports multi-object in both the native connector and custom connector.

By using the native Salesforce connector for data integration, within minutes it establishes a permanent connection to Salesforce and pulls standard and custom objects into Performio on-demand or on a scheduled basis. That means you can automatically pull in the data from where it resides, aggregate it, and manipulate it – without the manual extracts or API expertise.

With NetSuite’s Built for NetSuite connector, you can push data from NetSuite directly into Performio. Your Performio instance sees real-time sales, billing, and HR data, which ensures your comp management is always current. Performio also offers single sign-on capabilities, which allows users to log in to the application after being authenticated by a 3rd party identity provider.

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## 4/ Flat Files

If your enterprise systems lack API licenses, Performio also supports cost-effective transfers of flat files. Performio allows import of flat files in the form of Microsoft Excel Spreadsheet, as well as Comma Separated Value (CSV) making it easy to import data into Performio.



## About Performio

Performio is the only Incentive Compensation Management provider that drives business performance with a product built to handle complexity, a team of dedicated experts, and a proven track record of long-term global success. Performio is a modern, enterprise-grade software and mobile app used to manage and automate incentive compensation. We address complexity through our unique no-code architecture, native data transformation capabilities, purpose-built plan components, and automated workflows. But because software alone will not drive business performance, we do incentive comp right, with experts who will guide you as you adapt your incentive compensation program as your business changes. You can count on Performio as a reliable, focused, and safe partner who has delivered customer success for over 15 years.

For more information, visit [www.performio.co](http://www.performio.co)

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