Performio®

Performio Integration Options

Flexibility, Speed, Simplicity

In virtually every enterprise, incentive compensation management is a team sport requiring process collaboration and data sharing. Data is the biggest hurdle for smooth and agile incentive compensation. Traditional compensation tools are rigid and require days of data manipulation, cleansing, and error tracing.

Performio takes a different approach where the system conforms to your data with adaptable, pre-built pipes so your data flows in when ready. Get the real-time data you need to calculate commissions accurately and gain the information you need to make fact-based decisions. Whether it's CRM, ERP, HCM, or other applications, you need streamlined integration that suits your IT environment, preferences, and budget. You can import, manipulate, and transform your raw source data from as many sources as you need.

That's why Performio offers four separate options for integrating its acclaimed ICM solution with other enterprise applications.

1/ Comprehensive Restful-API Importers For Real-time Access

Performio provides an open API to provide dynamic bidirectional integration — upstream and downstream — with a complete range of modern enterprise applications. What's more, Performio can provide complete data filtering, transformation, and manipulation.

2/ SSH File Transfer Protocol

Performio can accept data from any system that can push a data set using the FTP standard — typically on a periodic (e.g. hourly or daily) basis. Again, Performio can apply complete data manipulation and transformation to incoming data to ensure smooth integration.

3/ Pre-built Connectors – Salesforce And Netsuite

Performio includes pre-built connectors to Salesforce and NetSuite that are super easy to use and can be set up in minutes allowing you to move data fast and push data quickly. The Salesforce connector supports multi-object in both the native connector and custom connector.

By using the native Salesforce connector for data integration, within minutes it establishes a permanent connection to Salesforce and pulls standard and custom objects into Performio on-demand or on a scheduled basis. That means you can automatically pull in the data from where it resides, aggregate it, and manipulate it – without the manual extracts or API expertise.

With NetSuite's Built for NetSuite connector, you can push data from NetSuite directly into Performio. Your Performio instance sees real-time sales, billing, and HR data, which ensures your comp management is always current. Performio also offers single sign-on capabilities, which allows users to log in to the application after being authenticated by a 3rd party identity provider.

4 / Flat Files

If your enterprise systems lack API licenses, Performio also supports cost-effective transfers of flat files. Performio allows import of flat files in the form of Microsoft Excel Spreadsheet, as well as Comma Separated Value (CSV) making it easy to import data into Performio.

About Performio

Performio is a new breed of incentive compensation management software that combines enterprise-grade functionality with the ease of use required of modern software applications. Their product is used by large global enterprises such as Veeva, Optus, REA, Johnson & Johnson, and Vodafone, as well as growing mid-market companies worldwide. Performio's feature-rich cloud application enables enterprises to automate their sales compensation calculations and provide increased transparency to their sales reps so they can adapt to changing market conditions with confidence.

For more information, visit **www.performio.co**

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