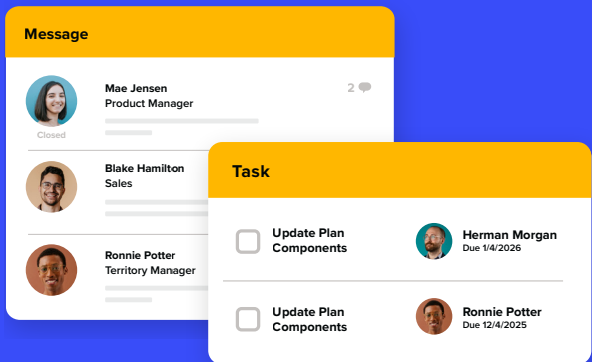


The End-to-End Solution for Incentive Compensation Management

What's in the box?



Performio is the last ICM you'll ever need

We've solved core challenges in the Incentive Compensation Management industry: rigid applications that can't adapt to your needs and overly flexible ones that become unmanageable. Say goodbye to inefficiencies and hello to accurate, reliable sales compensation designed for the long run.

Integrate

Import, organize, and validate your data (people, plans, and sales) with our flexible data model

- Out-of-the-box Integrations
- APIs for deep integrations
- SFTP
- Custom importers
- Bidirectional data flow
- Encrypted data
- Auto-data-sync
- SOC 1 and SOC 2 compliant
- Security features
- Built-in ETL & data enrichment with flexible data model
- AWS infrastructure

Calculate

Determine payouts aligned with plans, individual performance, and crediting rules using our structured Plan Builder

- Automated workflows
- No-code & plug-and-play structured plan builder
- Pre-configured plan & crediting components
- Unbreakable calculations
- Commission overrides
- Built-in incentive comp expertise & guidance
- Unlimited custom tables & data transformations
- Auto-scheduler for all sales comp processes
- Crediting components for:
 - » Roll-ups
 - » Roll-downs
 - » Team
 - » Territory
- Handles payout rules:
 - » Hold & release
 - » Clawbacks
 - » Advanced payments
 - » Draws & guarantees
 - » True-ups
 - » Spiffs
 - » Period adjustments
 - » Exception overrides

Communicate

Share payouts and visualize data with automated reporting and AI-driven analytics

- Payee dashboards
- Automated commission statements
- What-if calculator
- Mobile app
- AI-powered insights for executives
- Performance reporting for managers
- Leaderboards
- Advanced dispute resolution workflows
- Approval workflows
- Role-based visibility
- Chat as workflow

Discover how Performio can help you drive performance.

Book a demo

performio.co